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Paper 1

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(a) Mai Po Nature Reserve is natural attraction.

Chung Ying street at Sha Tau Kok
is cultural attraction.

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(b) Chan family is individual mass tourist.

Firstly, AS Individual mass tourist ~~will~~ rely travel agency to book basic service such as ~~transport~~ accommodation, (^{and} purchase) transportation, Chan family want to buy a package via a travel agency including air tickets and accommodation.

Secondly, individual mass tourist are close to environmental bubble so they will stay in hotel with ~~familiar~~ ~~service~~ familiar ~~service~~ service provided. So Chan family ~~is~~ choose to live in hotel and often hotel provide ~~at~~ different activities.

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(c) Hotel B is more suitable for the Chan family.

Firstly, Mr Chan prefer ~~to~~ to have breakfast in the hotel while enjoying other meals outside. Hotel B provide continental plan which cost HK \$3800. It provide breakfast with room only. So it fulfill the need of Mr Chan.

Secondly, Mrs Chan prefer ~~a family-friendly hotel~~ better scenery, which Hotel B provide room with sea view.

Thirdly, ~~than family~~ There are total 4 people of Chan family. And Hotel B provide superior room with two queen beds, which 4 people can sleep. So it is suitable for Chan family.

(d) Firstly, reservation department ~~provide~~ shuttle bus to pick up Chan family ~~at airport~~ (Can collaborate with concierge to)

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Secondly, reservation department can collaborate with house keeping ^(department) to provide extra towels and kid's amenities.

Thirdly, reservation department can collaborate with food and beverage departments to avoid using peanut in dishes.

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(a) Incentives are included in the training programme as incentives emphasise luxury.

There are Helicopter Tour or luxurious Spa Treatment are provided. Also with dinner at a Michelin-starred Restaurant.

These activity are highly priced so it is luxury. Secondly, conventions are included. There are celebrity sharing in Day One.

(b) It belongs to futurism.

(c) For product, it is atmosphere.

The tourist were very exciting and eye-opening. So it provide ~~tourist~~ an atmosphere to tourist for facilitating, it is user friendly as it provide wheelchair rental services for people in need. So it is user friendly for disabilities.

(d) First, it is tangible. The feedback show

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that the interior decoration was impressive.
Secondly, it is reliability. Feedback show
that "servers took orders and served our food
accurately". So the restaurant provide
promised service accurately. ~~and~~

(d) For language, they need to speak in English.

For religion, firstly, ~~that hindu~~ ~~hindu~~
~~fishes cannot contain pork~~. They cannot drink alcohol.

Secondly, in team building, they are need
to ~~be aware of~~ avoid ~~go~~ touching people
with ~~opposite~~ opposite sex

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5 (a) There are four characteristics of exploration stage in ~~But~~ Butler's Destination life cycle with explanation why tourists would choose to visit rural areas after the COVID-19 pandemic.

Firstly, the characteristic is discover a destination (differ)

Tourist would choose to visit rural areas after COVID-19 pandemic because they enjoy discovering new destination before other have visit them. As rural areas are not developed, tourist may enjoy ~~discover~~ discover a new destination because of the curiosity.

Secondly, the characteristic is visit visitor come in small group with irregular pattern pattern. Tourist ~~visit~~ visit rural areas in small group with irregular triangular pattern, because they prefer non-tourist destination. They may want to

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escape for busy life while rural area is
peace and ~~quiet~~ quiet. They can relax in
rural area.

Thirdly, the characteristic is undevelop destination.
Tourists may prefer undevelop destination because
they want to express a nature. They want to see
~~and~~ nature (the love of) landscape rather
than man-made attractions.

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Lastly, the characteristic is no tourism
facility are available. As rural area may have
historic village ^(with people living), tourist can interact with
local ~~area~~ from different ~~cult~~ tourism and culture. To
fulfill their want of experience different lifestyle
and learn more knowledge of different culture.

To conclude, there are four characteristics of the
exploration stage in Butler's Destination Life Cycle
with explanation of why tourists would choose
to visit rural areas after the COVID-19 pandemic.

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5(b) There are three economic and two environmental aims that could be achieved by adopting fair trade practices in the tourism development of rural areas.

Firstly, for economic aims, Firstly, it is economic viability. It means to ensure the viability and prosperity of ~~tourist~~ local's economy, including prosper and deliver long term benefit. By adopting fair trade, native in rural area can ~~just~~ receive salary and ~~to~~ ~~keep~~ increase the economic flow in ~~near~~ rural area so they can prosper and deliver benefit in long term.

Secondly, it is employment quality. It means to maximize the number of job that is create and support by tourism (and quality), including level of pay, condition service and available to all without discrimination by gender, race or

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Thirdly, it is local prosperity. It means to maximize the contribution of tourism to local and the spending of tourists should retain locally.

(part of) By adopting fair trade, which emphasizes the fairness of local, local can gain fair income when they sale the product. So it reduce leakage.

For so environmental aims, firstly, it is biological diversity. It means to support the conservation of nature, native area, wildlife, habitat, to minimize the damage to them.

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Lastly, it is resource efficiency. It means to minimize the use of scarce and non-renewable resource in development and operation tourism facilities.

To conclude, there are three economic and two environmental wins that could be achieved by adopting fair trade practices in the tourism development of rural areas.

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4(a) There are four roles and functions of attractions in the tourism industry with the Olympic Games as an example.

Firstly, it is promote attractions ~~attracting~~ for global. As Olympic Games is world's largest sport events, ~~so~~ if appear to many tourist to join or watch the event. So it is a great time to promote attraction to global.

Secondly, it is to support government to promote the importance of tourism. Olympic Games attract thousands of athletes around the world taking part in various competition, with tourists from different country will be joined. It brings huge economic benefit as they will visit different attractions, and spending money to purchase ~~souvenir~~ ~~as~~ souvenir. As a result, the economic will growth. So it can show the importance of tourism in economic aspect, to increase the ~~knowledge of and~~ appreciation ~~as~~ the concept to local and ~~to change~~ adopted.

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better attitude to tourist.

Thirdly, it is gain reputation. ~~Olympic~~ Olympic Games is world's biggest event. If the country need to ~~host~~ hold ~~Olympic~~ Olympic Games, it must be well-developed country. So it can gain other country respect with reputation increase.

Lastly, it is ~~increase awareness of tourists~~ gain repeated tourist. Olympic Games is world wide event. It is a good time to impress tourist by providing quality service to tourist in tourism industry. So they will be re-visit.

To conclude, there are four roles and functions of attractions in the tourism industry with the Olympic Games as an example.

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4(b) There are five type of carrying capacity that may exceed when host to Olympic Games, & with explain the impact of each is permanent for host cities.

Firstly, it's physical carrying capacity. It means ~~physical~~ number of tourist who ~~is~~ physically fit in facilities. If this impact ~~will~~ permanent for the host cities, it over crowded will be ~~an~~ occur with serious traffic jams. as more tourist ~~visit~~ destination.

Second, it is environmental carrying capacity. It means ~~the~~ irreparable physical damage to occur in tourist destination. If this impact ~~will~~ permanent for host cities, ~~because~~ there are environment degradation occurs. It led to soil erosion as ~~tourist~~ soil are compaction by people.

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Thirdly, it is psychological carrying capacity.
It will exceed when visitor's experience
~~over~~ and enjoyment is unbearable. If this
impact permanent for host cities, it will lead to negative
image of destination because tourist can spread their
negative feeling by word of mouth.

Fourth, it is economic carrying capacity. It means exceed
tourist will affect the local economy. If this
impact permanent for host cities, the daily consumption
product price will keep increasing ~~and inflation~~.
Citizen may not afford the daily used product as

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tourist purchase much

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Lastly, it is social-cultural carrying capacity. It means the ~~adaption~~ ^{adaption} of tourist by local communities. This will lead to negative feeling to local as ~~tourist~~ there are landuse conflict with tourist.

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To conclude, there are five type of carrying capacity that may exceeded with exception of impact of each is permanent for the host cities.

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Level 3 Exemplar 2

Paper 1

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1. a Firstly, Mai Po Nature Reserve belongs to Natural Attractions.

Secondly, Chung Ying Street belongs to Cultural Attractions.

b. Chan family belongs to organized mass tourists.

Firstly, organized mass tourists would purchase travel package from travel agency, while the Chan family buy travel package via a travel agency for air tickets and accommodation.

Secondly, organized mass tourist would join day instead of a full tour, while the Chan family join an additional day tour of Mai Po Nature Reserve and Chung Ying Street in Shatin.

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c. Hotel B would be more suitable for the Chan family.

Firstly, Mr Chan prefers to have breakfast in the hotel while enjoying other meals. Hotel B provided (Continental) Plan which included breakfast, while Hotel A only provided European Plan and Modified American Plan which provided no breakfast and three meals in hotel. Therefore, Hotel A's (Continental) plan is more suitable for the Chan family.

Secondly, Mrs Chan prefers a family-friendly hotel with more activities for children. Hotel B provided outdoor playground while Hotel A provided kids reading corner. Therefore, Hotel B's outdoor playground would be more interesting and exciting to children compared with book - reading, which more suitable for the Chan family.

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Lastly, Chan family included Mr Chan, Mrs Chan and two children aged 3 and 5 years old. Hotel B provided a superior room with two queen beds while Hotel A provided a deluxe room with one hollywood bed. Therefore two queen bed of Hotel A are much comfortable for four people to sleep in compared to only one hollywood bed. which is more suitable.

d. Firstly, the reservation department would collaborate with housekeeping department. Since the Chan's family told the reservation department that they need kids' amenities and extra towels, they will tell the housekeeping department to bring the and ~~or~~ prepare the kids' amenities ^{housekeeper would} and extra ~~for~~ towels in the room at Chan family.

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Secondly, the reservation department would collaborate to the concierge department.

They will transfer the need of pick up at airport to the concierge. So that the airport representative will make send to pick up the Chan family.

Lastly, the reservation department would collaborate with the Food & Beverage department.

They will remind the Food & Beverage department that the 3 years old younger son is peanut allergy so that the chef would avoid using any peanut or peanut-made product while cooking the Chan family's meal.

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2 a Company X belong to Tourism Promoter.

From the source, company X provided travel package directly to customers.

b. T Tourists may book accommodation and buy flight tickets for transport.

c. TT Firstly, the customer service manager show his willingness and patient to customer. From the source, he wear a smile on his face, which show patient, friendly and keep the of customer feel that he is welcomed and valued. Therefore, the customer will be more willing to express his opinion and needs which contribute to effective communication.

Secondly, the customer service manager shown his professional image. From the source, the manager was wearing tidy uniform which show his professional image. Therefore, customer will have more confidence to him and believe he can help with his need.

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Therefore, the customer will trust him and ask for his help with contribute to effective communication.

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c i. In terms of advantages, the use of the virtual assistant system can cut the cost. Since the virtual assistant can replace most of the staff in handling customer service, fewer staff will be need in Company X. Therefore, it can cut the cost in human resource.

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In term of disadvantages, the adoption of virtual assistant system is expensive. From the Source, the company invested HK \$ 300,000 for this virtual assistant. Therefore, HK \$ 300,000 is such a huge sum which is a high cost in operation a company.

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In term of disadvantages, the virtual assistant cannot handle difficult ~~task~~ customer service. From the source, the virtual assistant failed in handling the discontent of customer about the charge of refund. Therefore, the virtual assistant can only handle those simple tasks while fail to handle ~~task~~ customers' emotion and difficult request.

In term of advantages, the virtual assistant is more convenience to customer without limited of time. Since the virtual assistant can be used 24 hours in a day, customer can seek help from it every time. Therefore, it is more convenient and suitable for ~~enter~~ customer.

From the source, the virtual assistant can still answer the ~~question~~ / customer at 2 am. during the mid-night.

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Paper 2

試題編號 Question No.

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3a. Firstly, for the travel motivators of pleasure, tourists would enjoy relaxing time which help them to take a break from routine life. For example, the Freespace and Art Park allowed them to talk and walk slowly while enjoying the exhibition which match the pleasure travel motivators of.

Secondly, the travel motivators of spiritual and health, since they would like to seek appreciation of arts they would attracted by the Hong Kong Palace Museum and the Freespace. For example, the Hong Kong Palace Museum, tourists are allow to appreciate the those exhibition, presenting which is inspiring and contributed to mental health by having relaxing and enjoyable time in the museum.

Thirdly, the travel motivators of Curiosity, since they are curious and interesting in different culture and experience. They would attracted by the Hong Kong Palace Museum and Xian Grotto. For example, they would be attracted

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by the Xian centre since there
provide unique cartoon performance
and classes for experience to try.

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Lastly, for the travel motivation of Friends
and Relatives, since they would like to spend
time with friends or family, Free space, Hong Kong
Palace Museum would attract them. For example,
they would like to spend time together in
the Hong Kong Palace Museum while chatting
and visiting exhibitions together.

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b. The characteristics of the tourism products
is highly related to the tourists' experience.
Therefore strategies should be apply taking account
of the characteristics of tour products.

Firstly, tourism products are inseparable.
In production and consumption, since the
moment of truth is the same time
the customer received the service which the
staff deliver. For example, the Hong Kong

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Palace Museum can do better staff training so that they can tell more about the exhibition while the customer enjoying the service of the staff.

Secondly, travel products are highly perishable, which mean it would ... forever lost the chance to sell after the limit date, so that the West Kowloon Cultural District should put more effort to selling the tickets. For example, do more promotion on the performance of the Xiqu Centre.

Thirdly, travel products are risk and uncertainty. The West Kowloon Cultural District should avoid the risk and uncertainty such as weather affect tourist experience. For example, the outdoor event in Freespace can move to indoor under extreme weather such as heavy rain.

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Fairly, tourism products are unstable price and demand. The West (cultural) District need to predict the demand in low season and for peak season. For example, during peak season, there are more visitors in the Mt museum, they should do better control of the number of visitors in order to prevent over crowded.

Lastly, tourism products are Tangjiahe, which tourist are also enjoying the catastrophe of the environment. Therefore, the West (cultural) District need to improve the conditions in the environment. For example, play classical music in the Hong Kong Palace Museum.

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4 b. When the five types of carrying capacity were exceeded, it may cause permanent impact to the host countries.

In term of environmental carrying capacity, it would be exceeded when permanent damage toward the nature or man-made attractions.

For example, due to the tourist flow during the Olympic Games, a large number of tourists would visit the Versailles Palace. They might be damage by too much visitors footprint. It would turn to permanent damage toward the French since the historical site is hard to recover.

In term of social-cultural carrying capacity.

It would be exceeded due to the noise and disturb made by visitors toward the local. For example, a large number of tourists inflow, they might disturb the local by making noise or overexposed. In city, as a permanent impact, the local might start hating tourist and unwilling them.

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In terms of economic capacity, it would exceed when the tourist demand is greater than the carrying capacity of the community, due to the inflation of tourist and increasing demand. For example, the tourists demand of daily need by the tourist will affect the inflation which the local no longer afford. As a result, property of people would become a permanent impact.

In terms of psychological carrying capacity, it would be exceeded when the enjoyment of tourist is reduce due to the overburden. For example, when there is too many tourist during the Olympic Games, people would be disappointed by the long waiting time at restaurants, they will no longer want to visit again. As a result it affect the visiting of tourist as a permanent for the host cities.

In term of physical carrying capacity, it would exceed when there are not enough space for tourist. As a result, visitors don't have hotel.

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每題另起新頁作答。

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a Firstly Attractions act as the promoter at the in the tourism industry. Attractions can promote and attract tourist to visit the countries. For example, the Olympic Games can promote ~~paris~~ French and Paris acts to people who love sport.

Secondly, Attractions acts as the

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